

Table 3. Changes in Reported Use of Key Motivational Interviewing Skills

Survey Question	Baseline %(n) N=91	Final %(n) N=91	p-value
1. I ask questions inviting parents to share more about what concerns they have (e.g. What are your concerns about the vaccine?)			0.38
Most of the time (>75%)	59.6% (53)	67.0% (61)	
Often (51-75%)	24.7% (22)	22.0% (20)	
Sometimes (26-50%)	12.4% (11)	9.9% (9)	
Rarely/Never (0-25%)	3.4% (3)	1.1% (1)	
2. I use supportive statements to demonstrate that I can understand the parents' perspective (e.g. You are a good mom and you care about your daughter's health.)			<0.01
Most of the time (>75%)	21.6% (19)	33.0% (30)	
Often (51-75%)	27.3% (24)	44.0% (40)	
Sometimes (26-50%)	27.3% (24)	16.5% (15)	
Rarely/Never (0-25%)	23.9% (21)	6.6% (6)	
3. I reflect back to the parents the concerns I heard them voice before moving forward (e.g. So it sounds like you're worried about the side effects of this vaccine.)			<0.01
Most of the time (>75%)	22.7% (20)	34.1% (31)	
Often (51-75%)	23.9% (21)	44.0% (40)	
Sometimes (26-50%)	39.8% (35)	18.7% (17)	
Rarely/Never (0-25%)	13.6% (12)	3.3% (3)	
4. I explain to the parents that while I strongly recommend the vaccines, it is ultimately their decision (e.g. That said, this is a decision only you can make.)			0.38
Most of the time (>75%)	56.3% (49)	60.4% (55)	
Often (51-75%)	31.0% (27)	28.6% (26)	
Sometimes (26-50%)	6.9% (6)	9.9% (9)	
Rarely/Never (0-25%)	5.7% (5)	1.1% (1)	
5. Before responding to parents' vaccine concerns, I ask the parents' permission to share what I know about vaccines (e.g. Can I provide you with some information based on what you just shared?)			<0.01
Most of the time (>75%)	19.5% (17)	38.5% (35)	
Often (51-75%)	14.9% (13)	17.6% (16)	
Sometimes (26-50%)	25.3% (22)	37.4% (34)	
Rarely/Never (0-25%)	40.2% (35)	6.6% (6)	